## Newsies-Original Broadway Cast "The Bottom Line"

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## **PULITZER**

Gentlemen, we need to sell more papers. There's an answer right before your eyes, but you're just not thinking this through.

Nuzio knows when,

He's cutting my hair,

Trip a bit here and then

Trim a bit there.

Just a modest adjustment

Can fatten the bottom line.

BUNSEN

What if we cut back personnel?

**SEITZ** 

How about a few salary trims?

BUNSEN

We could lower the price of the paper.

**PULITZER** 

Bankrupt8ing me even faster! Let me try again

Shaving is tricky: The razor

Should float

Shave me too close and you

May slit my throat.

It' s the simplest solutions

That bolster the bottom line

**BUNSEN** 

l' ve got it! If we charge the Newsies sixty cents per hundred instead of fifty…

**SEITZ** 

… They' d have to sell ten more papers just to earn the same amount as always.

**PULITZER** 

My thought exactly. It's genius.

HANNAH

It's gonna be awfully rough on those children.

**PULITZER** 

Theyâ $\in$ <sup>™</sup> II be learning a real life lesson in economics. I couldnâ $\in$ <sup>™</sup> t offer them a better education if they were my own.

Give me a week and

l' II train them to be

Like an army that' s

Marching to war.

Proud of themselves and so

Grateful to me.

They' II be begging to pay even more!

When there's dirt

On our shoes, boys,

For God's sake, relax!

Why throw them out?

All we need is some wax

Listen well to these barbershop lessons,

For they' II see you through.

**EMPLOYEES** 

When you' re stuck in the muck you' II be fine.

You' II erase any trace of decline.

SEITZ

With a trim

**HANNAH** 

And a snip

**BUNSEN** 

And a shine!

**PULITZER** 

And the pow' r of the press,

Yes! Once again is mine!

The price for the Newsies goes up in the morning!

lust a few common cents,

Gents, that' s the bottom line!

**EMPLOYEES** 

Every new outcome

It' s income for you,

Thanks to that bottom line!

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